

# TBi TRU-BILT INDUSTRIES

THE DOCK AND DOOR COMPANY THAT CARES

TRU-BILT Industries Newsletter

Issue 1, 10 July 2009

## WELCOME TO OUR NEWSLETTER

Here at *TBi* we have so much going on we thought we would share with you our latest projects, new products and customer feedback.

It is our intention to publish this newsletter on a quarterly basis and we would be more than happy to take interesting or amusing stories from you our readers.

In this issue we have an introduction to some of the *TRU-BILT* Team, a new product announcement along with a message from our General Manager, Mark.

*Regards  
the TBi Team*



## INSIDE THIS ISSUE



All New *TRU-SPRINT™* insulated Rapid door.

### Projects

DHL at Tullamarine Airport.

*TRU-FOLD™* Hangar Doors at Ardmore Airport

Meet The Team

Why do *TBi* Products work so well?

GM's Message

Need more Information visit us at [www.tru-bilt.co.nz](http://www.tru-bilt.co.nz)

## The all new TRU-SPRINT™ Insulated Rapid Door has arrived

Here at *TRU-BILT Industries* we pride ourselves on innovation. After extensive R&D and two years of infield testing we are pleased to announce the launch of the unique *TRU-SPRINT™* rapid acting sectional door.

Based on our successful *TRU-THERM™* door we can offer doors of any size\* acting up to 1.0m per second\*. No longer do you require two doors to seal your cool room. You can save a lot of energy/electricity by installing a *TRU-SPRINT™* insulated door as our seal technology ensures a 100% seal every time the door is shut\*. This prevents birds, air and bacteria entering or escaping.

As a fully insulated PUR panel the *TRU-Sprint™* panels have a built in thermal break to prevent condensation build up.

- Up to 1.0m per second\*
- Tested to 250 cycles per day\*
- 1 Door System
- Save Energy Costs\*
- 100% sealed\*
- High Cycle Wheels and Springs
- 3 lift options

*\*See Brochure for further detail.*

Want to know more download the *TRU-SPRINT™* brochure here [www.tru-bilt.co.nz](http://www.tru-bilt.co.nz)



*A newly installed TRU-SPRINT™ door in Ashburton, NZ being protected using TBI's TRU-GARD™ barrier and custom built door frame bollards.*



*Silver Fern Farms—Silverstream Plant, Mosgiel, Dunedin NZ. — This TRU-SPRINT™ door was installed 2 years ago for product evaluation. This door operates at up to 250 cycles per day that's a whopping 182,000 cycles and still going strong.*

## DHL get ready to fly at Tullamarine Airport with **TRU-THERM™**

TBi via REMAX, our agents in Melbourne, have recently completed installing seven **TRU-THERM™** doors at the almost complete DHL distribution centre at Tullamarine Airport.

These doors are now undergoing final commissioning and the technical dept at *TBi* have been working closely with Tieman Industries to provide seamless integration between our doors and the Tieman's docking solution. This allows for the control of each dock and door from a single control panel at each door location.

The **TRU-THERM™** doors were selected for the high insulating values and reliable operation. With an 80mm track and heavy duty running gear DHL can look forward to ongoing reliability no matter how busy things get.



1 of 7 new **TRU-THERM™** doors recently installed at the new DHL Distribution Centre in Melbourne.

## Another **TRU-FOLD™** door installed at Ardmore Airport—Auckland

Ardmore Helicopters in Auckland are the proud owners of the latest **TRU-FOLD™** door to be installed at Ardmore Airport in Auckland.

The Door was supplied and installed, onto a purpose built Helicopter Hangar, by Total Doors. Ardmore Helicopters selected the door because of its structural integrity, ease of use and finish. The absence of floor tracks allows for the seamless movement of equipment and aircraft in and out of the hangar.

This brings the total number of **TRU-FOLD™** doors installed at this location to 5 soon to be 6 as the workshop has just despatched another.



The first 2 **TRU-FOLD™** doors installed at Ardmore airport.

## Meet The Team—Greg St Baker

Greg has recently joined *TBi* as the Australian Sales Manager. Based in the Dunedin HO Greg regularly travels to Australia, tasked with helping our network of agents and resellers with technical and sales support.

With over 20 years experience in Technical, Sales and Management with a large multinational he is enjoying the more close knit *TBi* environment.

Feel free to contact Greg at [greg@tru-bilt.co.nz](mailto:greg@tru-bilt.co.nz)



## Why Do *TBi* products work so well?

Every product designed by *TBi* draws on over 26 years experience of manufacturing and installation. When we set out to design a product we start with the 1st question—will it stand up to a rugged industrial application? We start by only using the best selection of materials, heavy duty tracks, wheels and electronics. When springs are required they go through our engineering dept and are custom built for that product. We keep a record of each product allowing us to promptly supply parts and service because lets face it a door that won't open is just another wall.



*TRU-SWING™ door in typical installation*



*Integrated TRU-SEAL™ and TRU-LEVEL™ dock*

## General Managers Message.

As you will all see, the team here at *TBi* have been busy with projects all over New Zealand and Australia. We welcome Greg to *TBi*, to help support our products in Australia. With his experience in business it is great to have him on board. As all will know the building industry has taken a hit, but it's all good with plenty of government spending going on, on both sides of the Tasman.

Down here in the South Island we have seen winter hit us with full force, making building sites difficult to work on but bringing out the Southern Man in most of us (although some of us are in warm offices). TRU-BILT's website is now our main centre for product updates. Check it out and if it's to do with Docks, Doors or Safety products we can help.

***Manufacturers of Quality Dock, Door & Safety Products***